

MARKET UPDATE LAKE GENEVA 3RD QUARTER 2021

MEDIAN SALE PRICE

\$425K

SINGLE FAMILY

↑36.1%

\$144K

CONDOS

↑3.6%

MEDIAN PRICE PER SQUARE FOOT

\$198

SINGLE FAMILY

↑20.0%

158

CONDOS

↑8.1%



AVG. LIST TO SALE PRICE

97.5%

SINGLE FAMILY

↑1.7%

95.6%

CONDOS

↑1.9%

MEDIAN DAYS ON MARKET

16

SINGLE FAMILY

↓52.9%

18

CONDOS

↓35.7%

**AT A GLANCE:
NUMBER OF SALES DECREASED, PRICES
UP, HOMES SELLING VERY FAST!**

WHAT WE PROMISE...

TO OUR BUYERS:

- Respond quickly to questions
- Vast knowledge of local communities
- Accommodate last minute showings
 - A Team to support you
- Largest inventory of Private Listings
 - High level negotiations

TO OUR SELLERS:

- We will be honest with you about your homes value and saleability
 - Properly position your home in the Market
- Advertise your home to get the most showings and ultimately top dollar
- Professional Photography and Video

WeAreTheOteam.com



**THE TOP PRODUCING TEAM
IN WALWORTH COUNTY**

***** ECRWSSEDDM ****

POSTAL CUSTOMER

PRSR STD
U.S. POSTAGE
PAID
ELKHORN, WI
PERMIT NO. 17



JOHN O'LAUGHLIN & CHRIS PONSONBY

LAKE GENEVA REAL ESTATE SPECIALISTS

We promise to keep you updated on a regular basis with information about YOUR neighborhood. It's an exciting time in real estate! For more detailed info give us a call today.



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*This mailing is not intended as a solicitation if your property is currently listed with another agency or license, but is part of a general mailing to prospective clients in a general area.